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SENIOR REAL ESTATE SPECIALIST



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QUESTIONS TO ASK WHEN TOURING A SENIOR COMMUNITY

Living arrangements

- What floor plans are available, and what does each cost?
- Can I customize my unit (paint, flooring, upgrades)?
- Are pets allowed? What are the size, breed, and number limits, and any fees?
- What's included: utilities, internet, housekeeping, maintenance, parking?

Amenities and activities

- Is there a fitness center, pool, or walking paths?
- Can I see this month's activity calendar?
- Is transportation provided for appointments, shopping, and church?
- Do the activities match my interests?

Health care

- Is medical care available on-site?
- What levels of care are offered (independent, assisted living, memory care)?
- What happens if my needs change? Would I need to move?
- How are medical staff trained and licensed?

Staffing

- What is the staff-to-resident ratio, day and night?
- How are staff trained?
- Is staff available 24/7?
- What is staff turnover like?

Fees and contracts

- Is there an entrance fee? Is any of it refundable?
- What do monthly fees cover, and what costs extra?
- Are there hidden or one-time charges?
- How much have fees increased in the past few years?
- What happens if I decide to move out?
- Has an attorney or financial advisor reviewed the contract?

Other questions to ask

- What are the dining options? Is a meal plan included?
- What safety features are there (emergency call system, secure entry)?
- What is the policy for guests and overnight visitors?
- Is the community licensed? Can I see recent inspection reports?
- Who owns and operates the community, and is it financially stable?
- Can I talk with current residents, stay for a meal, or do a trial stay?

My current home

- When should I sell my home relative to my move-in date?
- Who will help me downsize and move?

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